

### **Board Responsibility**in Lending





### Directors have the responsibility to:

- Protect member assets
- Ensure quality service
- Consider member needs







#### Exercise 3 (credit union)

- Briefly give the descriptions of the functions performed by the following in ensuring the quality of the credit union loan portfolio:
- 1. Board of Directors
- 2. Credit Committee
- 3. Loan officer
- 4. Chief Executive Officer



#### **Board of Directors**

- Ensure sound and updated credit management policies adopted
- Define the responsibilities of the officers and staff responsible for credit administration
- Ensure clear communication on the objectives and priorities in lending
- Assess risk
- Monitor loan portfolio



#### **Credit Committee**

- Assist the employees to identify risks in the loan portfolio
- Minimize or reduce risks by ensuring proper loan evaluations and documentations
- Review loan policy and recommend to the board necessary changes



#### Loan officer

- Complying with the board approved policies
- Provide timely follow-up, and review of all loans
- Completing full applications, thorough investigations, and analysis of all loans
- Recommending approval of the loans based on the policies and 5 C's of credit
- Taking appropriate and timely action on loan delinquency



#### **Chief Executive Officer**

- Design appropriate internal operational procedures to implement board policy
- Ensure the appropriate reports are completed and forwarded to the board
- Review and control the internal loan process



#### Loan policy

- A well written loan policy strictly implemented is the key to the quality loan portfolio.
- The critical issue in the success of a credit union is the development and adherence to a policy that clearly defines lending authority and practices.



#### Exercise 4 (group)

 Prepare a checklist of the areas covered in a comprehensive lending policy

15 minutes





### Areas covered in Comprehensive Lending Policy

- Purpose or objective of the policy
- Eligibility of the borrower
- Documentation of the loan
- Assessment 5 C's of credit, credit investigation, credit scoring
- Delegation of approval authority
- Types of loans secured and unsecured



### Areas covered in Comprehensive Lending Policy

- Loans to related interests
- Securities or collaterals
- Interest Rates
- Delinquency Control-action to be take, sanctions, loan charge-off
- Reporting-monthly reports, accounting of loan delinquency